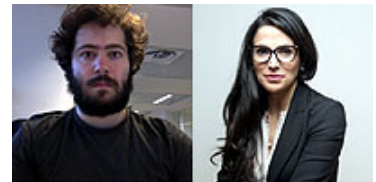


# Join us for the third pre CRME webinar at 3 pm CET on 17 December

The next pre CRME webinar on Forecast and Outcome will be moderated by *Arthur Waller*, Product Owner at BookingSuite and a member of HSMIAI Europe Revenue Management Advisory Board, together with *Cidalia Pinto Coelho*, Director of Revenue Management at Louvre Hotel Group.



Arthur Waller and  
Cidalia Pinto  
Coelho.

It is the third HSMIAI Europe pre CRME webinar in a series of five this winter, preparing you for the globally recognised CRME (Certified Revenue Management Executive) certification.

**Sign up for this session:**

[attendee.gotowebinar.com/register/8464548855796366082](https://attendee.gotowebinar.com/register/8464548855796366082)

The HSMIAI Europe pre CRME webinars are based on various chapters of the global CRME study guide, *The Evolving Dynamics of Revenue Management*. Each webinar concentrates on specific chapters and allows you to hear invaluable insights from the top leaders of Revenue Management. It is free to sign up.

**For an overview of seminars already held, with links to webinar recordings, as well as a presentation of upcoming webinars, please see:**

[hsmiai-europe.com/2015/11/04/hsmiai-europe-pre-crme-webinars/](https://hsmiai-europe.com/2015/11/04/hsmiai-europe-pre-crme-webinars/)

**Top photo:** *Office landscape (Stock photo from Photo Alto™)*